



UNIPART
GROUP

A global business, Unipart Group delivers technology and supply chain solutions across a range of market sectors. We address industry challenges across the asset life cycle by working collaboratively with our partners to deliver solutions that **improve performance, reduce risk** and **optimise cost**.



Safety - You can rest assured we take safety seriously – considering safety is at the heart of everything we do. Ensuring the safety of workers and the general public is our number one priority.



Cost - We will work with you to optimise your costs whether it's new technology or supply chain enhancements and process improvements. Our focus on cost is continual and by working with us, our customers know that we will help them optimise their costs.



Corporate Responsibility - We recognise the importance of corporate social responsibility to your business, and we will help you meet your aspirations in the marketplace, the environment, the community and in your workplace.



Risk - We will help you reduce and mitigate risk - important to ensuring the safety of people, and successful delivery of operational activities. Our ability to mitigate your risk is underpinned by our deep sector understanding and the investment we the made in our people, systems and processes.



Digital - Digital technology offers new possibilities. We will support and guide you in implementing radical new digital solutions to improve your performance - delivering Industry 4.0 systems through to condition based maintenance and enhanced customer experience.



Performance - Improved asset performance, reduced waste, improved operational performance, continually improving processes. All the result of working with us.



Innovation - We hold a long term view for investment in research and development to develop future solutions; delivering added-value innovation in products and services that will transform and sustain your business.



At the heart of your success is your supply chain. Reputation, revenue and profit all rely on your ability to deliver for your customers.

That's why we commit so much time, energy and investment into creating the strongest most resilient and most successful supply chains in the industry.

For more than 20 years we've partnered with many global companies to carefully manage material availability, create bespoke designed solutions and deliver highly valued industry support. Reputation, revenue and profit guaranteed through our expert supply chain solutions.

Here's how we help:

Supply Chain Solutions



Supply Chain Solutions



Supply Chain Operations - flexible and tailored solutions for your supply chain operations. Your supply chain defined on your terms



Consultancy - expert supply chain and lean consultancy for optimum supply chain and operational performance - from an initial diagnostic through to a fully implemented solution



SmartServe - smarter point of use provision of materials for depots and stores. The right materials, in the right place, at the right time... at the right price.



Technology & Product Solutions

Technology & Products Solutions

From newly manufactured parts, to the servicing and overhaul of equipment, to third party products supplied and serviced alongside our supply chain partners, we have all you need.

High quality, industry compliant products delivered where you need them when you need them and in the format required. Products that help you get the job done punctually, professionally and profitably.

Less a question of whether we can help. More a question of how.



Product Sourcing



Asset Management



Obsolescence Management



Repair & Overhaul



Warranty & Reliability Management



Product Innovation



Optimised Materials Delivery



Asset Recovery



Condition Based Maintenance (CBM)



Manufacturing



Specialist Component & Systems Manufacture

Going beyond logistics: Intelligent supply chains

Going Beyond Logistics: Intelligent Supply Chain Solutions

We provide imaginative and transformative opportunities that go beyond traditional logistics, in order to help you sustain and build your competitive advantage and the service your customers receive.

With an increase in globalisation and businesses looking for new and innovative ways to serve their customers, the ability to turn information into intelligence is key. The accuracy, relevance and timeliness of this information is critical when it comes to global commerce and making decisions.

Our Intelligent Supply Chain proposition consists of three channels that focus on beneficial long term relationships with our customers.



Intellect: Our expert consultants work with customers to identify opportunities across their supply chains to optimise cost, reduce risk and improve performance

Technology: We utilise the latest advancements in technology to create integrated and interconnected software services/applications to help customers better manage their supply chain

Services: We offer the full suite of logistics and distribution services including forward and reverse logistics, accredited technical repair, dynamic order fulfillment, just in time production, and field engineer network support

Our approach sets us apart

Every business needs a set of principles that guides it. Ours is called The Unipart Way.

It is more than a set of tools and techniques – it is a philosophy of working that inspires efficiency, flexibility and outstanding customer service in any process.

It combines the best tools and techniques of “Lean” thinking with a commitment to engaging employees at every level of the organisation. It not only motivates people, it equips them with the skills to diagnose problems and create innovative solutions that will make a dramatic difference.

We are committed to delivering engaged employees in both our own and our customers organisations.

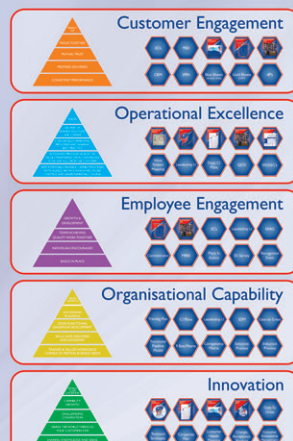
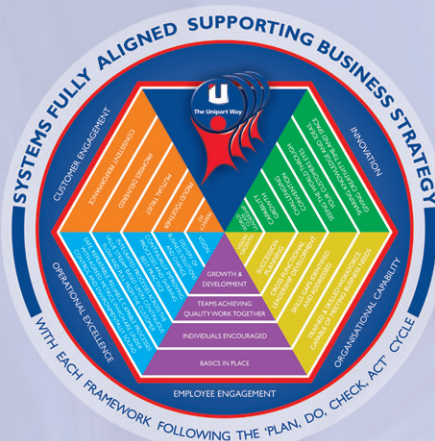
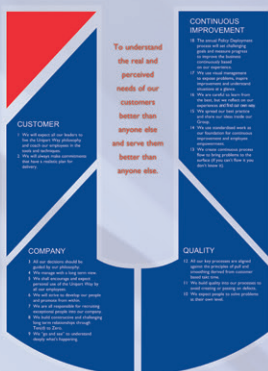


Unipart Way Principles, Systems, Tools, Results Approach

Unipart has developed a dynamic and systematic approach to harness the energy of our people, creating ideas and knowledge to develop and grow our business.



The 18 Key Principles of The Unipart Way



Delivering
Results for
our Customer,
our Business &
our Employees

Collaborative customer engagement

We believe that the relationship we develop with our customers should be the closest possible.

We know that every customer is different. It is only by working closely that we can fully understand their needs and respond with a creative solution that delivers the precise benefits required.

The certification to BS 11000 Standard for Collaborative Business Relationships demonstrates the commitment that we give to working with our partners to deliver additional value in a structured but dynamic way.

Our services are designed to be strong enough to provide a powerful solution, yet flexible enough to fit your existing operations.

All of our services can be engaged in a 'stand alone' manner, but for maximum benefit, we can manage all your materials sourcing, supplier contracting, lean transformation, logistics and distribution.

We partner with hundreds of leading global businesses including those shown below:



a Genesee & Wyoming Company



Working with the Best

We want to ensure that our business meets the needs of our customers. For over 15 years, Unipart Group has been partnering with, and acquiring companies that are the best at what they do – and which complement our wider capabilities and solutions.



Specialists in the manufacture of world class tooling intelligent fixturing and components, Metlase provides bespoke engineering solutions to complex problems, where precision and speed of deployment are critical.



Producing batteries for future hybrid and electric vehicles at a new facility opening in 2019, Hyperbat will be the largest independent vehicle battery manufacturer in the UK.



Experts in LED signalling and indication, Unipart Dorman offers a complete range of LED solutions for railway signalling, traffic management, hazard warning lamps and vehicle activated signs.



Manufacturer of electronics systems for precision measurement in extreme environments, our acquisition of Instrumental enables a range of market leading condition monitoring solutions.



Specialists in Robotic Process Automation (RPA), our partnership with Voyager Solutions will deliver transformation services for back-office processing, client service administration and operational reporting enabling employees to focus on more strategic, creative and client-facing initiatives.

Why work with Unipart Group Australia?

Unipart Group has invested and continues to invest heavily in people, in systems and infrastructure, to develop and deliver solutions that sustain and build competitive advantage for our customers and partners.

We understand that everything needs to conform to industry standards and safety controls, to ensure safety and interoperability of systems. We have certifications and accreditations for the standards which underpin safety, security and quality – in our products, services and people.

We believe Corporate and Social Responsibility (CSR) is about doing well by doing good. We understand that this is not simply altruism but commercially sensible and as such it is embedded into everything we do, every day.

In removing waste from every aspect of our business and our supply chains, we continue to conserve scarce environmental resources. We use creativity before capital to solve problems and address issues, finding solutions that are low cost in terms of energy resources as well as in terms of cash.

It is a combination of all these important, industry essential factors, that see us work in close collaboration with our partners and customers to deliver quality, consistent and transformative solutions.

About Unipart

Unipart Group Australia is part of Unipart Group – a leading manufacturer, full service logistics provider and consultant in operational excellence headquartered in the UK. Operating across a range of market sectors, including automotive, aerospace, defence, healthcare, manufacturing, rail, technology, utilities, Unipart offers a breadth of services to a wide range of blue chip clients internationally.

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